

## ***Professional & Personal Leadership: Practical Tools for Success***

**IS 4100, Section 002, Spring 2010**

**Wednesdays, 2:00 – 2:50 p.m.**

Texas Tech University System Chancellor Kent Hance will be leading a section of a 4000 level, interdisciplinary seminar this spring. This one-hour class is designed for upper-level college students from all disciplines to give them the tools they need to succeed in the workplace and beyond. Drawing on his extensive life experiences and those of notable guest speakers, Chancellor Hance will cover a wide-array of practical topics that will include:

- Motivation
- Time management and setting priorities
- Problem solving
- Effective methods of communication
- Money matters
- Negotiation and networking
- Basic characteristics of good employers and employees; hiring and firing
- Ethics and diversity
- Service

In this one-credit-hour, pass/fail course, you will have the invaluable opportunity to hear from and interact with Chancellor Hance as well as experts from the professional world. Past guests include current GM Chairman and former AT&T Chairman of the Board & CEO Ed Whitacre, former FDIC Chairman Don Powell, President and CEO of the Belo Corporation Dunia Shive, former Ambassador to the U.N. Stuart Holliday, and many others.

**Select “IS 4100: Section 002” to register for the course.**

Dave Kraus from the Texas Tech University Career Center will be leading section 001 of the course, with a focus on resume development, mock interviews, career assessments and StrengthsQuest.

Enroll today and take another step towards a successful future by gaining first-hand knowledge from some of our nation’s most accomplished leaders!

### **Student Testimonials**

“Taking the Chancellor’s class was undoubtedly one of the best decisions I made at Tech. The great thing about it is that he teaches you how to succeed in all facets of life, regardless of what your goals and dreams may be.”

*Paden Behrens, Business Management, Brady, Texas*

“The seminar class uniquely and effectively investigates post-graduation topics every week and Chancellor Hance complements the academic resources with his own personal stories.”

*Maanisaad Shahriar, Petroleum Engineering, Dubai, United Arab Emirates*

“The things you learn in the Chancellor’s class aren’t things you learn in a normal classroom. You can’t beat learning from someone like the Chancellor about what it takes to be successful in life. I highly recommend taking his class!”

*Sarah Saunders, Political Science and Global Affairs, Lubbock, Texas*

### **About Chancellor Hance**

Kent Hance earned a bachelor of business administration degree from Texas Tech University in 1965 and graduated from the University of Texas School of Law in 1968. He returned to Lubbock to practice law and teach business law at Texas Tech and, in 1973, he was named an outstanding professor at Texas Tech.

Hance entered politics in 1974 when he won a seat in the Texas State Senate. While in the Senate, he was one of four members who served jointly on the chamber’s two most powerful committees: Finance and State Affairs. He later won election to the United States Congress and the Texas Railroad Commission.

He has taken a leave of absence from Hance Scarborough, an Austin law firm, to serve as the third chancellor of the Texas Tech University System.



*“The only place you start even with everyone else in the world is the amount of time in a day. How you manage that time determines your success.”*

*Chancellor Kent Hance*